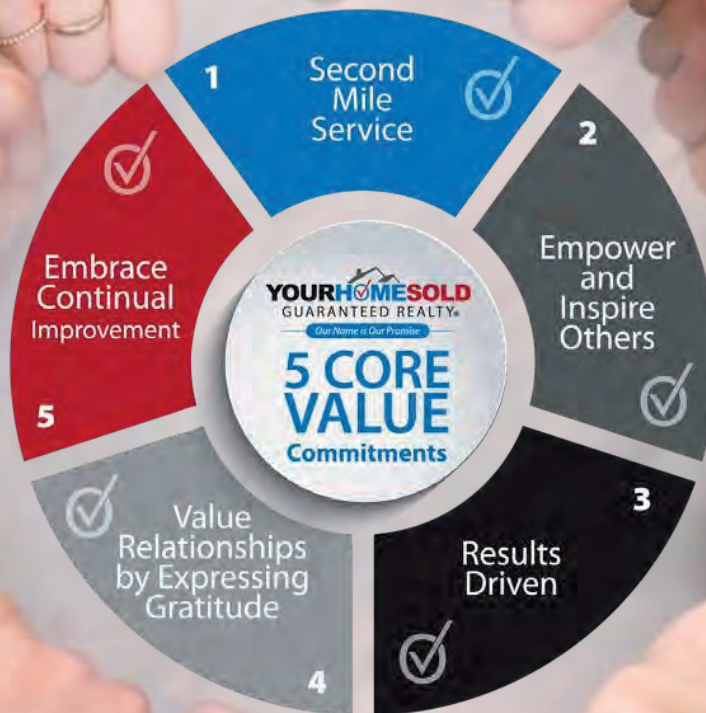




*The Best Place to Work,
Buy and Sell Real Estate.*



*The Licensee
Book of Benefits*

www.yhsgrsupport.com | success@yhsgr.com | Go Serve Big!



YOUR **HOMES** SOLD

GUARANTEED REALTY®

Our Name is Our Promise

What's included in This Book of Benefits

Six Licensee Guarantees

#1 Brand for Seller Attraction

The Built to Sell Playbook

#1 Plan, System, Skills Training

Agent Recruiting System

Sellable Business Asset and Double Exit Strategy!

Intellectual Property

#1 Leading Edge Technology

Coaching and Training System

Broker/Owner Orientation

Launch Day Checklist

The Built to Sell Bootcamp

Business Building Conference

Advanced Agent Training

Org Chart

FAQs

License Agreement



****Scan the QR Codes**
on each page for
additional details on
that benefit**



SIX LICENSEE GUARANTEES

- **You Will Have at least a \$1 Million Increase in Annual Revenue or We'll Pay You The Difference!***
- **YHSGRU.com is The Best Sales, Negotiating, Closing and Marketing Skills Training Platform in Real Estate. If anyone can show better, we will donate \$10,000 to the charity of your choice.**
- **The Built to Sell Playbook and Millionaire Agent Business Plan (i.e. The First 12 Months Checklist) is the #1 Plan and System for Scaling Up a Real Estate Business! If anyone can show better, we'll donate \$10,000 to the charity of your choice.**
- **The YHSGR Lead Generation Website and CRM (YHSGR CRM) is the #1 Real Estate Business Operating Platform in the Industry! If Anyone Can Show Better, We'll Donate \$10,000 to the Charity of Their Choice!***
- **Your Very Own Your Home Sold Guaranteed Brokerage will be open within 90 Days or We'll refund your \$10,000 License Fee.****
- **Second Mile Service! Your Requests for Assistance Will be Handled Within a Business Day - Guaranteed. If we fail, we'll pay you \$500 as a penalty for poor service!*****

Terms and Conditions

- ***Provide documentation of your previous 12 months of income working as a real estate agent or broker owner within 30 days of your start date at Your Home Sold Guaranteed Realty from a certified public accountant; and show proof fully implementing the YHSGR First 12 Months Check List within 13 months of your start date at Your Home Sold Guaranteed Realty. Difference to be paid if any not to exceed your license agreement fee.**
- ****Simply Copy and Implement the Checklist and Show Proof that You Did.**
- *****Paid as a credit on next billing cycle.**

Signature: _____

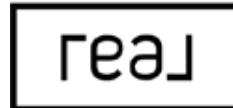
THE #1 BRAND FOR SELLER ATTRACTION



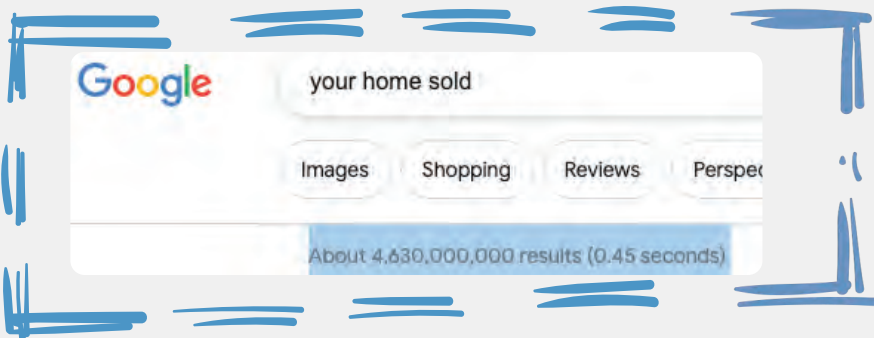
Scan Code for Video Details on The #1 Brand for Seller Attraction.

tinyurl.com/1-brand-for-seller-attraction

Why Would I Contact You to Sell My Home Over Any Other?



4.6b results in most search engines!



If you have to run around town spending time and money telling prospects who you are, what you do, how your different and how that benefits them... you have a brand positioning problem...

Gary V.



How to Recruit, Hire, Train, Manage and Grow a Super Profitable Sales Team!

The Built to Sell
PLAYBOOK

YOURHOMESOLD
GUARANTEED REALTY.
Our Name is Our Promise.

GO SEIZE BIG

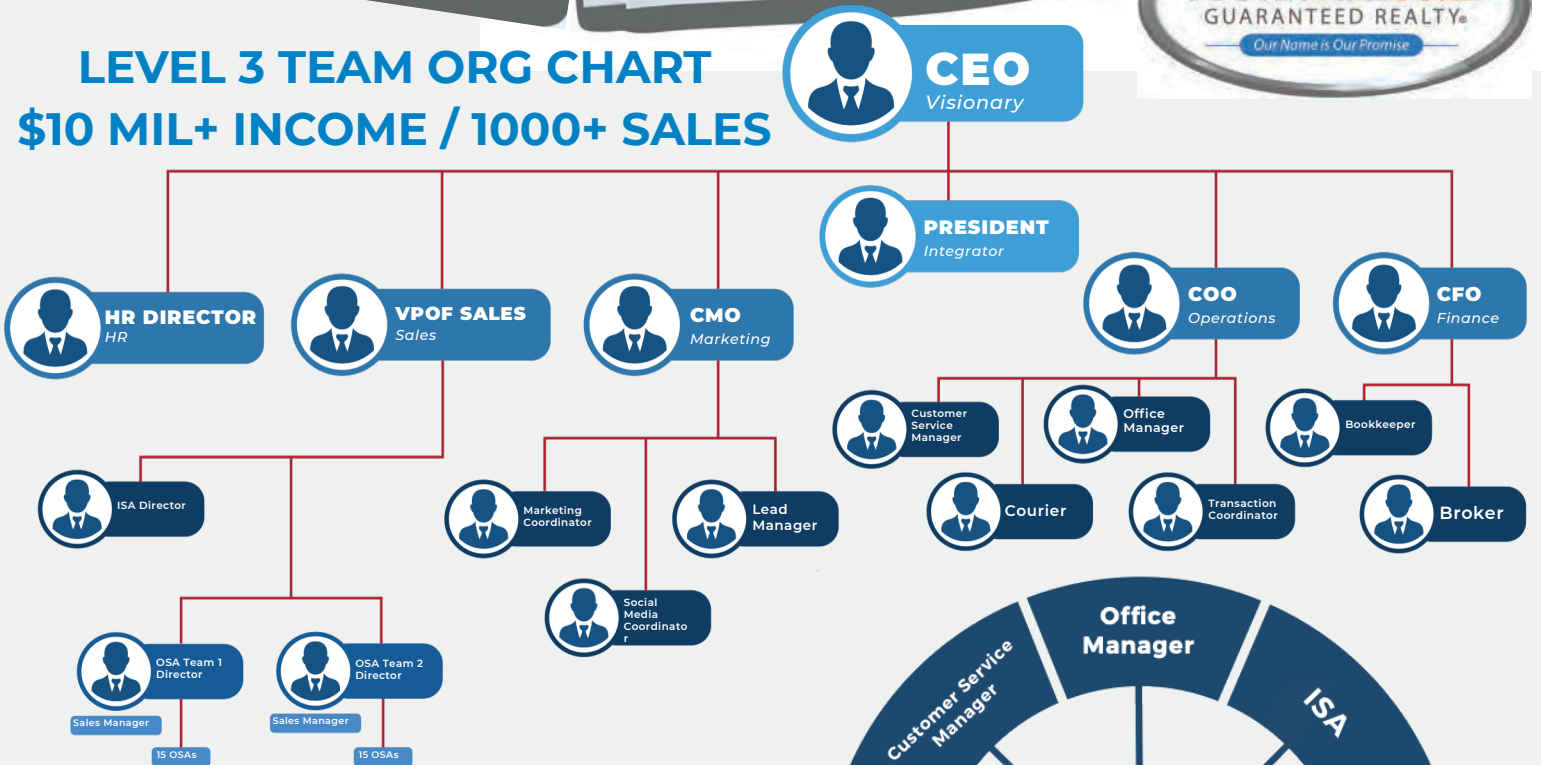
Sell Playbook.



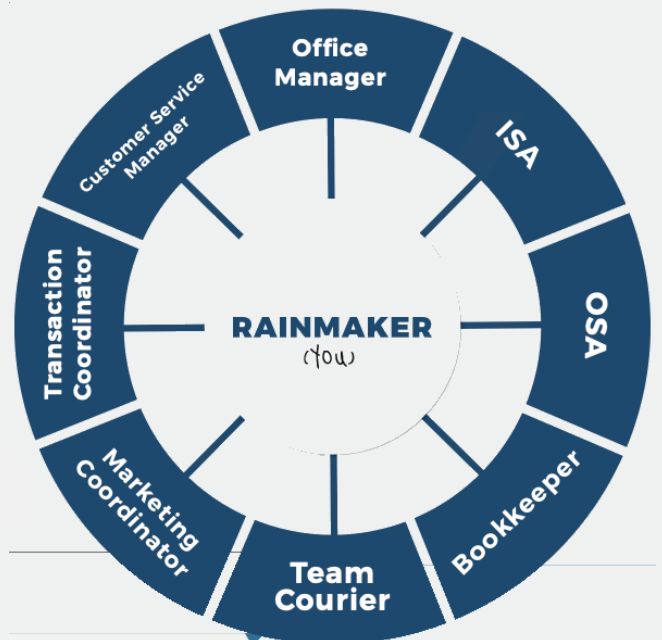
Scan Code for Video
Details on The Built to



LEVEL 3 TEAM ORG CHART \$10 MIL+ INCOME / 1000+ SALES



LEVEL 2 TEAM ORG CHART \$3 MIL+ INCOME / 300+ SALES

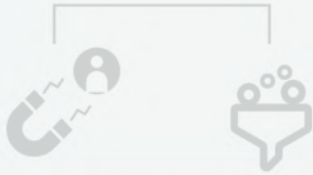


THERE IS ONLY PLAN AND SYSTEM



Scan Code for Video Details on The Plan and System.

AUTOMATIC REVERSE PROSPECTING SYSTEM



Run Direct Response **LEAD GENERATORS** to compel prospects to contact you

1

LEAD CONVERSION SYSTEM



Use **AUTOMATION** to answer **SIFT & SORT** your best prospects

2

Implement **FOLLOW-UP** System (convert prospect to appointment)

3

Compellingly, **PRESENT BENEFITS** (USPs) (convert prospects to clients)

4

LIFETIME CUSTOMER SYSTEM



Provide **WOW SERVICE** by implementing Systems & Assistants to handle a Quantum Leap in business

5

Communicate with clients to obtain testimonials & **REFERRALS** to build future business

6



THE SYSTEM



The Millionaire Agent Super Profitable Sales Team

FIRST TWELVE MONTH'S CHECKLIST

Growing a business is complicated. We all want to get it right. We exist to help.

100% of Agents who have Implemented this Plan are Millionaire Agents!

"When I first started, I was earning \$200K a year and grinding every day. With the 12-month checklist, everything changed. Today, I earn \$10 million a year in income, not just volume—and I don't even need to be in the office. I built a team, a system, and a business that now serves me."

NATHAN CLARK



YHSGRU.COM

The #1 sales skills, negotiating skills, closing skills, and marketing skills training platform in real estate guaranteed! if anyone can show better well donate \$10,000 to the charity of their choice.

JOIN OUR ZOOM
MONDAY 11AM ET/8AM PT
YHSGR LEAD GENERATION WORKSHOP

1ST MONDAY: THE EXPIRED LISTING PLAYBOOK
2ND MONDAY: ZILLOW SHOWCASE - UP TO DATE RESULTS
3RD MONDAY: LEVERAGING CURRENT CLIENTS TO GET MORE BUSINESS
4TH MONDAY: YHSGR CRM - NURTURE CAMPAIGN
5TH MONDAY: MASTERING THE DOWNSIZER/ EMPTY NEST SELLERS

JOIN ZOOM HERE!

YHSGRSUPPORT.COM

JOIN OUR ZOOM
TUESDAY 11AM ET/8AM PT
YHSGR CRM ONBOARDING, COACHING AND TRAINING

USERS

- HOW TO ADD THEM
- TYPES OF USERS/PERMISSIONS
- NOTIFICATIONS

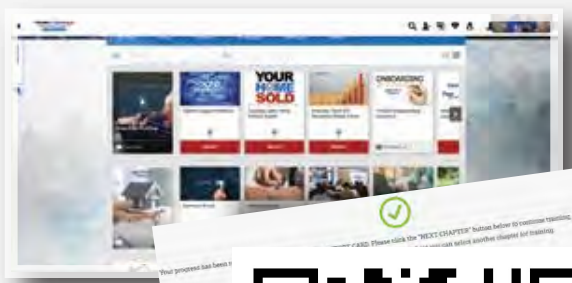
DATABASE IMPORT.

- NORMALIZING DATA - COMBINING DATABASES
- SEGMENTATION
- SOI KICKSTART: PROPERTY ALERTS, MARKET SNAPSHOTS, MARKET REPORTS, HOME REPORTS

TRAINING CENTER | MY REPORT CARD | MY USAGE REPORT | MY NOTES
CALENDAR | FILE VAULT | MY CERTIFICATION | MY PROFILE

The File Vault is Currently Locked	0
Email Signature Template	1
Google PPC Ads	1
Leadership	1
Pro Agent Virtual Services	1
The Gold Plan Follow Up System	1
YHSGR Buyer Offer Package	1
YHSGR Newsletters	1
Business Cards	2
ESSC	2
Getting Five Star Reviews System	2
Guaranteed Sale Program	2
PPZ's Packet	2
Universal Business Authority	2

Containing over 1000 Millionaire Agent Maker Resources!



Tips to Effectively Dealing With Objections

3) Cushion the objection – Never be condescending or argumentative. Cushion it three times: " I understand – others have expressed similar concerns. If I were in your shoes I would feel the same way..." as an example.



Scan Here For A YHSGR Training Center Tour

AGENT RECRUITING SYSTEM



Scan Code for Video
Details on The Revenue
Share Plan.



- Weekly Why YHSGR Zoom.
- Your Grand Slam Offer Video Ads.
- The YHSGR Revenue Share Plan.

REVENUE SHARE PLAN



DOWNLINE GROWTH MAP

- Tier 1 = You personally introduce
- Tier 2 = Tier 1's agent recruits
- Tier 3 = Tier 2's agent recruits

**THIS GROWTH PLAN
DESCRIBES PAYS OUT
\$350,000.00
IN ANNUAL RESIDUAL INCOME.**

- Tier 1 = 10 agents
\$5,000.00 x 10 = **\$50,000.00**
- Tier 2 = 20 agents
\$5,000.00 x 20 = **\$100,000.00**
- Tier 3 = 40 agents
\$5,000.00 x 40 = **\$200,000.00**

Double Exit Strategy Roll Up and IPO



Scan Code for Video Details
on The Double Exit
Strategy Roll Up and IPO.

Is Having a Sellable Business Asset on Your Vision Board?

- We have a vision for YOU to Make Millions from your Real Estate Brokerage, Get up to 4X Gross Earnings in, While Simultaneously Keeping 100% of that Income...
- This can be done with a Roll Up of all the YHSGRs into ONE Company and taking it public. i.e. a Double Exit Strategy!

\$3 BILLION...

- 200 @ \$2.5 million annually = \$500 million.
- 4000 indy agents/\$250,000 income per agent (5X Industry Avg).
- \$1.5 Billion Revenue (Income from YHSGR Locations + Income from Indy Agents).
- \$3 Billion Market Cap +/- (Revenue, Recurring Revenue, Income per Agent).
- What would your stock % look like?

TRACY KING
SEVIERVILLE, TN

TRACY KING
SEVIERVILLE, TN

YOUR HOME SOLD
GUARANTEED REALTY™
Our Mission is Our Priority

TRACY KING

FROM
\$560k
GCI

TO
\$10M
GCI

YOUR HOME SOLD
GUARANTEED REALTY™
Our Mission is Our Priority

Double Exit Strategy Roll Up and IPO

Equity Shares for Roll Up of the YHSGRs into One Company. Take a pie of 100%

.....

50% for Investors, TW and Leadership Team (YHSGR Holdings LLC).
50% for YHSGR Broker Owners (You and the rest of the 200) The 200 broker owners receive equity (stock) according to their gross income.

(Tracy King example).

Tracy King brokerage earns \$10 Mil Gross Revenue.

YHSGR total gross revenue \$400 Million

Tracy would be 2.5% of the revenue.

\$3 Billion Valuation.

2.5% of \$3 Billion / 2 = \$37,500,000 (37.5 million).

Tracy King would be at \$37.5 Million in STOCK value.

AND TRACY WOULD STILL CONTINUE EARNING HIS \$10 MILLION INCOME ANNUALLY (because he is already paying YHSGR Holdings LLC to be a YHSGR License Member)!

A DOUBLE EXIT STRATEGY!

For Every \$1 Million = \$2 Million to \$4 Million in Stock and Cash Value.



A BOLD VISION

- We Merge/Roll Up YHSGRs into ONE company and IPO.
- Then We Scale Up to:
 - 10,000 real estate agents helping 20,000 customers a month....
 - Making it the most productive real estate company in the world:
 - 5X more income per agent compared to industry average.
 - Highest Customer Satisfaction Score.
 - Highest amount of \$ donated to worthy causes as a % of income.
 - Highest # of 5 Star Reviews per Agent.

“

PRV 29:18

Where there is no vision, the people will perish.

”

TOP REASONS WHY:

- To Raise Capital for the Business.
- Liquidity for YHSGR Owners/Investors.
- Liquidity for Employees and Agents.
- Marketability, Credibility and Branding.

WITH THE CAPITAL RAISED...

- Buy Technology...
- Centralize ISA Appointment Setting, and Transaction management.
- Acquire Agents and Brokerages.
- Acquire Complimentary Businesses.

Double Exit Strategy Roll Up and IPO

Limited Opportunity

- We limit the number of YHSGRs in a market place.
 - Once we reach 5% market share, we shut the market down.
 - Some areas are sold out.
-

Legal Disclaimer

The information presented in this Double Exit Strategy/ Roll Up/IPO is for informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any securities.

Any reference to potential financial outcomes, performance, or projections is for illustrative purposes only and should not be relied upon as a guarantee or assurance of future results.

Investment in any company involves risk, including the risk of loss. Past performance is not indicative of future performance. Any exchange of equity, stock, or other financial consideration is subject to further due diligence, legal review, and mutual agreement.

Participants are encouraged to seek their own independent financial, tax, and legal advice prior to making any investment decisions or entering into any business arrangements.

Your Home Sold Guaranteed Realty and/or its representatives make no representations or warranties, express or implied, as to the accuracy or completeness of any information shared during this presentation as well as to whether this event will occur at all.

Leading Edge Technology*

The Technology is available as an optional add on for additional investment.

- ✓ YHSGR LEAD GEN WEBSITE & CRM
- ✓ Multiple Cash Offers + Guaranteed Price Platform
- ✓ Dotloop for YHSGR
- ✓ YHSGR MyState MLS System
- ✓ YHSGR Zillow Listing Showcase System
- ✓ YHSGR A.I. (Lex-E)




*Scan Code for Video
Details on The YHSGR
Website and CRM.*

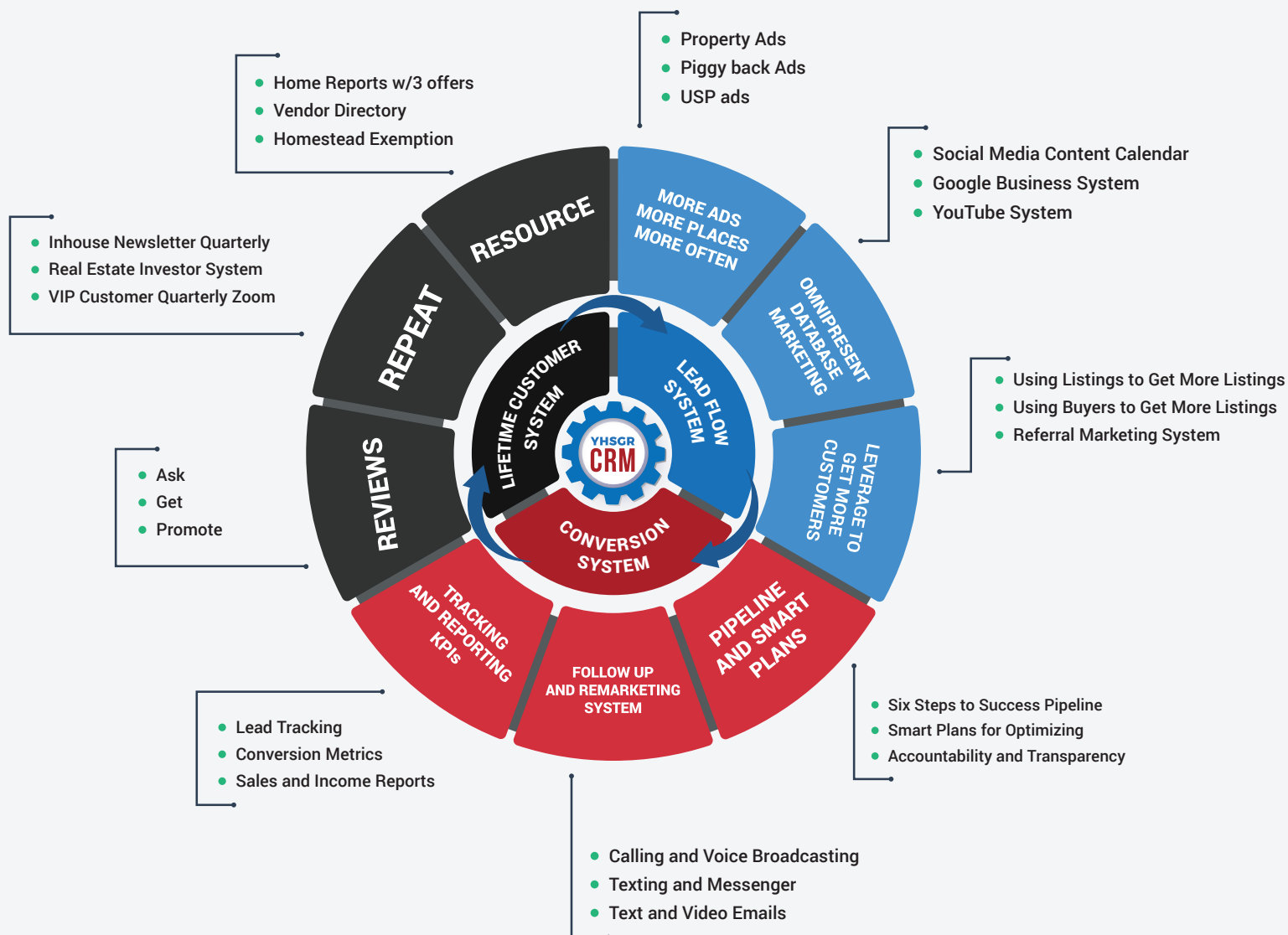
[Tinyurl.com/yhsgr-website-and-crm](https://tinyurl.com/yhsgr-website-and-crm)

*Available as an add on, purchased separately.



Scan Code for Video Details on The YHSGR Website and CRM.

YHSGR CRM THE #1 WEBSITE AND CRM TO POWER YOUR VISION



YHSGR LEAD GEN WEBSITE



Scan Code for Video Details on The YHSGR Website and CRM.

YOUR HOME SOLD GUARANTEED REALTY. Our Name is Our Promise.

BUYERS GUIDE | SELLERS GUIDE | ABOUT | BLOG | SIGN IN / REGISTER

Buying and Selling Has Never Been So Simple

BUY | SELL

YOUR HOME SOLD GUARANTEED REALTY. BUY | SELL | SELLER RESOURCES | BUYER RESOURCES | ABOUT | MARKET SNAPSHOT | REGISTER | SIGN IN

Seller Resource Center

Sell your home with confidence. These useful guides will help you navigate the home selling process, sell your home fast and for the best possible price.

Get your FREE Seller Guides here

- 27 VALUABLE TIPS You Should Know To Get Your Home SOLD FAST And For TOP DOLLAR!
- SELLER TIPS HELPFUL TIPS!
- The 9 Step System To Get Your Home SOLD FAST And For TOP DOLLAR!
- THESE MISTAKES

YOUR HOME SOLD GUARANTEED REALTY. BUY | SELL | SELLER RESOURCES | BUYER RESOURCES | ABOUT | MARKET SNAPSHOT | REGISTER | SIGN IN

Buyer Resource Center

Buy your next home with confidence. These useful guides will help you navigate the home buying process, find your perfect home and purchase for the best possible price.

Get your FREE Buyer Guides here

- 6 Things You Must Know Before You Buy
- THESE MISTAKES
- 9 Buyer Traps and How to Avoid Them
- BUYER TRAPS



SCAN CODE FOR VIDEO DETAILS

YHSGR CRM



Scan Code for Video Details on The YHSGR Website and CRM.

tinyurl.com/yhsgr-website-and-crm

People Transactions Calendar Listings Marketing Reporting Website Marketplace Settings

MARKETING

Dashboard

Lofty AI

- Overview
- AI Copilot
- AI Sales Assistant
- AI Marketer

Automation

- Smart Plans
- Home Report
- Auto Property Alerts

Lead Generation

- Buyer Lead Gen
- Seller Lead Gen
- Re-marketing Ads

Lofty Blast

- Zip Code Blast
- Listing Blast

Brand Awareness

- Sphere Ads
- Local Service Ads

Smart Plans

Get Guide + Add New

Sign up for LIVE training sessions to learn about Smart Plans.

My Smart Plans Office Smart Plans Company Smart Plans Library

Build Your Business System with Smart Plan

YHSGR CRM

THE #1 WEBSITE AND CRM TO POWER YOUR VISION

Agent Accountability

Overview Agent Table Office Table

This Month Account Type: Any Activity Reporting 00:00-24:00 Filters Office: Your Home Sold Out

New Leads: 9961

Calls: 4.5K leads called / 7.1K leads received

Emails: 53.6K leads emailed / 179.2K leads received

Texts: 8.1K leads sent / 10K leads received

Contacts Made: By Leads By Activity

Agent	Leads	Score
Conne Garrett	10058	100%
Carol Roysse	5779	100%
Hal Blake	5252	100%
Deborah King	4196	100%
Bill Watson	3343	100%

People Transactions Calendar Listings Marketing Reporting Website Marketplace Settings

Company Leads My Leads Lead Pond Homeowners Partial Leads Deleted Leads + View

All Leads 386931 New Leads 200517 Attempted Contact 70560 Follow Up/Nurturing 42384 Appointment Set 1000 Appointment Met 419 Signed VIP Agreement 335 Marketing Not in MLS 0 Marketing in MLS 0

Name	Pipeline	Tags	Owner	Agent	Contact Info	Lead Score	Last To
Grace3 Dayrit3 Seller	Closed	Appt Set +1 + Tag	Vinny Steo Team	Rob Hittle	grace3@dayrit3.com +1 333-333-3311	37 - 3 months ago	Not Co Take Ac
Grace2 Dayrit2 Seller	Under Contract	Appt Set +1 + Tag	Vinny Steo Team	Rob Hittle	grace2@dayrit2.com +1 222-222-2220	37 - 3 months ago	Not Co Take Ac
Grace1 Dayrit1 Buyer	Marketing in MLS	Buyer Lost Complete +1 + Tag	Vinny Steo Team	Rob Hittle	grace1@dayrit1.com +1 111-111-1119	37 - 3 months ago	Not Co Take Ac
Margo3 Manning3 Buyer	Submitting Offers	Has Agent +1 + Tag	Vinny Steo Team	Rob Hittle	margo3@manning3.com +1 333-333-3338	37 - 3 months ago	Not Co Take Ac
Margo2 Manning2 Agent	Submitting Offers	Poor Credit +1 + Tag	Vinny Steo Team	Rob Hittle	margo2@manning2.com +1 222-222-2227	37 - 3 months ago	Not Co Take Ac
Margo1 Manning1 Seller	Showing	Cust Svc Buyer +1 + Tag	Vinny Steo Team	Rob Hittle	margo1@manning1.com +1 111-111-1116	37 - 3 months ago	Not Co Take Ac
Vinny3 Steo3 Buyer	Showing	Poor Credit +1 + Tag	Vinny Steo Team	Rob Hittle	vinny3@steo3.com +1 333-333-3335	37 - 3 months ago	Not Co Take Ac
Ofeer Benalaba Seller - Homeowner	New Leads	Vortex Expires 2025 +2 + Tag	Hal Blake	Hal Blake	N/A +1 917-312-5555	10 - 2 minutes ago	Not Co Take Ac

MULTIPLE CASH OFFER PLATFORM AND SYSTEM



Scan Code for Video Details on The YHSGR Website and CRM.

YOURHOMESOLD
GUARANTEED REALTY. (480) 776-5231

Multiple Cash Offers & More

Find out what your home will sell for with convenience, choice and certainty and no obligation.

Enter your address:

AS SEEN ON



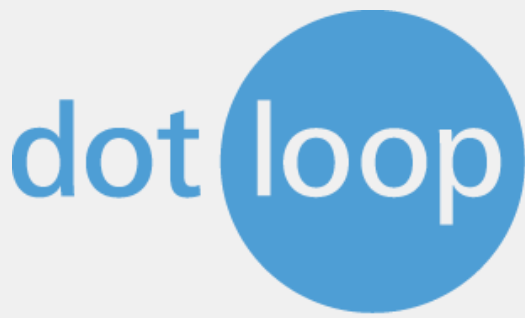
GUARANTEED
*Multiple Cash Offers
On Your Home Today for 100
% of Market Value or we'll Pay
you the Difference!**

Erika Page
Contracts@luxurylivinglist.com

402 W Country Dr
Tucson, AZ 85705
Highest Offer: **\$1,490,082**

Offer Amount	Offer Amount	Offer Amount	Offer Amount	Offer Amount	Offer Amount
Upgrade & Sell \$1,490,082	Zoom Casa Cash Offer Plus \$1,390,743	Cash and Sell \$1,362,929	Sell and Leaseback \$1,345,975	Homeviant \$1,231,423	Straight Cash \$903,983
<input type="button" value="Finalize"/>	<input type="button" value="Finalize"/>	<input type="button" value="Finalize"/>	<input type="button" value="Finalize"/>	<input type="button" value="Finalize"/>	<input type="button" value="Finalize"/>

YOURHOMESOLD
GUARANTEED REALTY®
— Our Name is Our Promise —



by **ShowingTime+**



A real estate transaction management solution that brings people and software together to save time and create a delightful customer experience.



Edit



eSign



Share



Store



Compliance



Analyze and Grow



BROKERS · Empower Agents. Grow Your Business.

Recruit, retain and boost agent productivity while scaling your brokerage.

- Simplify and accelerate compliance
- Oversee and track all transactions
- Digitize paperwork
- Sync your CRM, back-office and more



TEAMS · Collaborate Better. Handle More Sides.

Enabling your real estate team to produce more and stand out in your market.

- Create team compliance workflows
- Build brand awareness
- Unlock transaction templates
- Get real-time notifications



AGENTS · Remove Friction. Transact Faster.

Manage listings and submit offers in minutes to create a superior experience.

- eSign, edit, share in one system
- Transact with a [5-star mobile app](#)
- Access your state and local forms
- Track all activity in real time



Using Listings to Get More Listings!

Exclusive YHSGR Property Ads on Zillow

Highlights Details

For sale Price cut: \$10.9K (4/30)

\$399,000

78 Andover St, North Providence, RI 02904

4 beds 2 baths 2,040 sqft

Est. payment: \$2,593/mo Get pre-qualified

Listed by Nathan Clark 401-232-7661 Your Home Sold Guaranteed Realty, the Nathan Clark Team 760 Reviews

Single family residence Built in 1966 1 Acres

Nathan Clark
401-232-7661 Your Home Sold Guaranteed Realty, the Nathan Clark Team
401.232.7661
760 Reviews

Don't Call Anyone Else Call Nathan Clark Team Direct at 401-232-7661 and Receive These Exclusive Benefits:

- Exclusive financing rate of 5.87% APR with \$0 Money Down. ****
- First Responder and Military Appreciation Discount that will save you thousands! ***
- 1% OFF YOUR Mortgage Rate***
- Free home inspection -no cost-no surprises here!*
- Don't get stuck owning two homes-Buy This Home, Nathan Will Buy Yours! **
- Up to \$8,065 back in closing costs credits***
- Buy This Home with Zero Money Down! *
- FREE 12- Month Home Warranty***
- 24-Month Love it or Leave it Guarantee! If you don't like your home after you buy it, you can return it, no questions asked!***

Not seeing anything you like for sale online, Ask about our exclusive off market, foreclosure and distress sale properties!

*Available on our CPO Homes, to those who qualify

** Nathan and seller must agree on price and time of possession

*** benefits for VIP buyers of Your Home Sold Guaranteed Realty, the Nathan Clark team

****mortgage rates and benefits exclusive to new customers of annie mac, the momentum group, to those who qualify

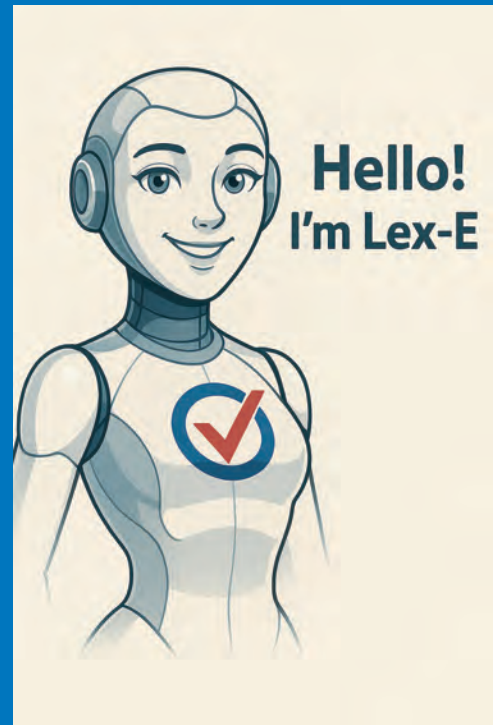
See less

Listed by Nathan Clark 401-232-7661 Your Home Sold Guaranteed Realty, the Nathan Clark Team 760 Reviews

Contact Nathan

Request a tour as early as today at 5:00 pm

YHSGR A.I.



YHSGR's exclusive Artificial Intelligence Admin

Lex-E can:

- ✓ Make Outbound Calls
- ✓ Take Inbound Calls
- ✓ Text and Email
- ✓ She has memorized and has been programmed with all of YHSGR's scripts, presentations, and materials.

Scan the QR code and listen as Lex-E tells a prospect the value range of their home and sets a listing appointment!





Our Name is Our Promise

Intellectual Property Licensed To You. Includes But Not Limited To:



GUARANTEED OFFERS. GUARANTEED PRICE. GUARANTEED SOLD.



GUARANTEED
*Multiple Cash Offers
On Your Home Today for 100%
of Market Value or We'll Pay
You the Difference!**

QUALIFIED BUYERS GUARANTEE
*If Your Home Fails to Close on Time
Due to Buyer "financially not qualifying"
We'll Pay You \$1000 Cash!**

**REALITY BASED SELLING TIME
FRAME GUARANTEE**
*Your Home Will Sell within the Next
90days Or We'll Pay You \$100.00 for
Each Week it Remains Unsold!**

**REALITY BASED SELLING PRICE
RANGE GUARANTEE**
*Your Home Will Sell Within the Agreed
Upon Price Range, or We'll Pay You the
Difference!**

COMMUNICATION GUARANTEE
*If We Fail to Update You Weekly or Return
Your Calls Within 24 Hours, We Will Pay
You \$100 Cash!**



COACHING AND TRAINING SYSTEM

LICENSEE ORIENTATION



Licensee Orientation takes place weekly on Mondays at 4PM ET / 1PM PT. During this session, we'll walk you through the checklist for getting started as a Your Home Sold Guaranteed Realty Broker Owner.

YHSGRU.com

Gaining access to your very own YHSGRU.com Platform: The #1 Skills Training and Materials Platform in Real Estate Guaranteed. If anyone can show better, we'll donate \$10,000 to the charity of their choice.

LEADING EDGE TECHNOLOGY DEMOS

YHSGR CRM
Multiple Cash Offer Platform System.

YHSGRSupport.com

Our Leading Edge Member Communication System.

YOUR BROKERAGE DELIVERABLES

YHSGR Exclusive Signs, Business Cards, VIP Buyer and Seller Presentations, VIP Buyer and Seller Agreements.
The Brandhouse Guide.
All of the Artwork.

THE NETWORKING and MASTERMIND PLATFORM

Access to the Private YHSGR Facebook Group for Networking and referral exchange with all agents and brokers in YHSGR.



LAUNCH DAY CHECK LIST

Thursday at 2pm EST/11am PST on Zoom

📌 BROKERAGE DELIVERABLES

- There are only two. Which one are you?
- Built to Sell Brokerage in 8 steps
- The Org Charts
- The USPs.

📌 The Agent Pay Plans

- The Compensation Manual.
- Agent Fees: Using Other Peoples Money.
- Roster management.

📌 The Agent Recruiting System

- The Recruiting System Manual.
- The WHY YHSGR Tuesday Recruiting Zoom.
- The Revenue Share Plan

📌 PPFs: Personal, Professional and Financial Goal Alignment.

- Belief in Your Vision.
- The PPF Packet.

📌 The Financial Model.

- The P&L Model.
- The Quality of accounting personnel.
- The Financial Assessment.

📌 The YHSGRU.com Team Training System.

- The Training System Manual.
- The New Agent Manuals.
- The Advanced Agent Training

📌 The Built to Sell Playbook

- 1000 pages. Download. Study. Execute!
- The Built to Sell Bootcamp... BOOK IT NOW!

📌 How to Implement at Lightning Speed

- Success Track: Working on Your Business System.
- The VCE system

📌 The Multiple Cash Offer + Guaranteed Price System.

- The Manual.
- How to Sign Up.
- Agent Certification.

📌 Vendors: Getting and Using Other People's Money.

- H.O.W. in Buyer and Seller Agreements.
- Mortgage Branch Income and VIP Buyer Capture Rates.
- The Vendor Directory.

📌 The Employee and Agents Benefits Package

- SEPs and 401Ks.

📌 Brokerage Operating and Transaction Technology Platform.

- YHSGR Website and CRM.
- Dotloop Transaction Management System.
- The Agent Pay at Close System.
- Agent Monthly Reports

📌 Your Google Business Listing.

- The Implementation Check List.
- Tuesday 11am ET/8am PT Online Brand Positioning Training.

📌 Lead Generation, Conversion and Life-time Customer Systems

- Recurring Wednesday 11am ET/8am PT Training.
- Alignment of ALL marketing targeting ideal customers.
- What's Working Now to Get Sellers Marketing Systems.

📌 The Critical Steps To Opening Your Built to Sell Firm within 90 Days.

- Preview of the 90 Day Checklist for Having Your YHSGR Brokerage Open within 90 Days or less.

THE COACHING and TRAINING SYSTEM



Scan Code for Video Details on The Coaching and Training System.

tinyurl.com/coaching-and-training-system

The #1 Business Building Coaching and Training in Real Estate Guaranteed!



● FLOW

The Monday YHSGR Lead Generation Workshop!

Every Monday at 11am ET/8am PT join Todd Walters and a Panel of Multi-Millionaire Owners and Team Leaders as we roll up our sleeves and Increase Lead Flow and Sales!

- ✓ The 1st Monday of the month: YHSGR Cash Offers System Best Practices.
- ✓ The 2nd Monday of the month: YHSGR Omnipresent Database Marketing Systems
- ✓ The 3rd Monday of the month: Using Customers to Get More Customers
- ✓ The 4th Monday of the month: More Ads in More Places More Often Systems.

● YHSGR CRM Part One

The Tuesday YHSGR CRM Part One Onboarding, Coaching & Training.

Every Tuesday at 11am ET/8am PT join Eric Grapner and Super Star Agents as we show you how to setup your YHSGR CRM for success!

- ✓ **Users:** How to Add Them | Types of Users/Permissions | Notifications
- ✓ **Database Import**
Normalizing Data – combining databases.
Segmentation (buyer, seller, Sphere, Lifetime Customer)
SOI Kickstart:
Property Alerts
Market Snapshots
Market Reports
Home Reports.

● CONVERSION

The Wednesday YHSGR Conversion Workshop.

Every Wednesday at 11am ET/8am PT join Todd Walters and a Panel of Multi-Millionaire Owners and Team Leaders and Improve Conversion Systems!

- ✓ The 1st Wednesday of the month: The Art of the Deal: Prospect to Close Systems.
- ✓ The 2nd Wednesday of the month: Pipe Line and Smart Plan Automation
- ✓ The 3rd Wednesday of the month: Follow Up and Remarketing Systems.
- ✓ The 4th Wednesday of the month: Tracking, Reporting and KPI's.

● YHSGR CRM Part Two

The Thursday YHSGR CRM Part Two Onboarding, Coaching & Training.

Every Thursday at 11am ET/8am PT Eric Grapner and Super Star Agents as we show you how to setup your YHSGR CRM for success!

- ✓ **People**
Manual add new lead
Auto added new lead
Lead Sources.
Pipeline Stages
Lead Navigation.
- ✓ **Smart Plans**
Company Plans.
Remarketing and Follow Up Plans.
Process and Transaction Plans.
- ✓ **Transactions.**
Tracking and Reporting
Contract to Close.
CDA.

● RETENTION

The Friday YHSGR Life Time Customer System Clinic!

Every Friday at 11am ET/8am PT join Todd Walters and a Panel of Multi-Millionaire Owners and Team Leaders as We Turn Clients into Life Time Customers!*

- ✓ The First Friday of the Month: Systems, Mindset and Guarantees!
- ✓ The Second Friday of the Month: Using DISC to Win and Influence!
- ✓ The Third Friday of the Month: The VIP Buyer System.
- ✓ The Fourth Friday of the Month: Working with Sellers.

*The Friday Sessions are Open to ALL at YHSGR Including Outside Sales Agents and Team Members!

The 2nd and 4th Tuesday of Each Month at 4pm ET/1pm PT

How to Recruit Hire and Train for a Super Profitable Sales Team

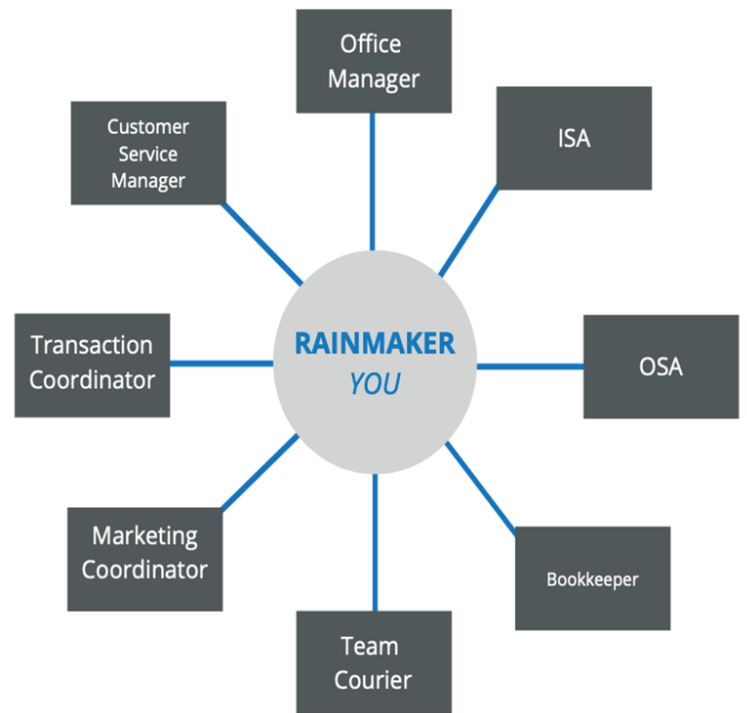


GUARANTEED REALTY®

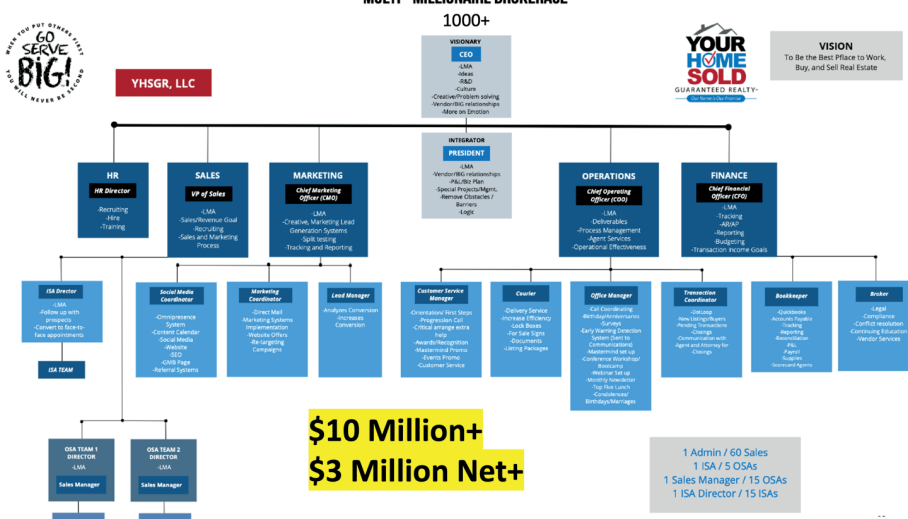
Our Name is Our Promise

Our Millionaire Agent Sales Team Model

- What it Takes.
- How it Looks.
- Who to hire.
- What They Do.
- When they do it.
- How Much to Pay Them.
- Every KPI.
- How to Recruit, Hire, Train, Manage and Profit from a Super Profitable Sales Team...
- The Ultimate TEAM System Franchise Prototype handed to you Day 1.



Level 3...



ONE-ON-ONE COACHING

Having a Certified YHSGR Coach is a unique strategic advantage today's marketplace that will...

- ✓ **Help you implement the First 12 Months Checklist and Millionaire Agent Operating System Business Plan!**
- ✓ **Increase the amount of money you earn per sale by \$5,000 or more**
- ✓ **Get you paid 3 times on a real estate transaction. Including receiving some portion of your fee upfront, a higher than industry commission, plus a transaction fee.**
- ✓ **Teach you how to recruit, hire, and train your own super profitable sales team.**
- ✓ **Leverage YHSGR's Leading Edge Technology**
- ✓ **Keep you on track to Quantum Leap your business without going insane trying to figure out your next move.**
- ✓ **Your One-On-One coaching includes up to 45 minute Coaching Consults every other week, conducted by zoom, along with phone/email/text strategy conversations in between.**
- ✓ **Included with License Subscription**

"Todd Walters was my one on one coach for more than 10 years. Now, I get to help others in the same way that Todd helped me."

Bill Watson



Titanium Level Coaching

Build a Super Profitable, Scalable Sales Team

Turn your real estate hustle into a business that works for you – not because of you – using our Built to Sell systems.

Titanium Coaching is the highest level of mentorship offered at YHSGR.

What You Will Discover:

- Learn to recruit, hire, train, and lead a sales team that delivers predictable profits.
- Master the Built to Sell Playbook creating a business that operates as an asset, not a job.
- Increase production, income, and freedom while reducing personal sales dependency.
- Get advanced systems, tools, accountability, and direct mentoring from Todd Walters, Shelly Salas, Nathan Clark and Tracy King.
- Earn \$1 Million NET on Every \$3 Million Gross without having to be in production.
- The average annual income among Titanium Members is over \$4 Million... immerse yourself in next level thinking.

How You'll Discover It:

- Titanium Group Masterminds the 1st and 2nd Tuesday with Todd Walters and the Leadership Team.
- One on One Titanium Level Coach.
- P&L Review Quarterly with Todd, Nathan, Shelly and Tracy!
- Special Access to Advanced A.I. Systems to Train and Scale Your Team!
- Special Access to Exclusive Built to Sell Playbook Modules and Materials in YHSGRU.com.
- Quarterly 2 Day Built to Sell Bootcamps onsite with Todd Walters and the Leadership Team.
- VIP Access to YHSGR Conferences Includes Early Entry, VIP Seating and Special Breakout Sessions.
- Titanium Only Mastermind Slack Channel.

*Titanium is Included at no additional cost for Licensees.

THE BUILT TO SELL BOOTCAMP



As soon as you Onboard with Your Home Sold Guaranteed Realty, BOOK your Two Day Four Part in Person Bootcamp with Todd Walters and Leadership Team held at various locations.

We also suggest attending at least one bootcamp every six months.

There's No cost to attend for Licensees and Key Admin.

It's hard to beat an in-person two day bootcamp aimed at gaining clarity on building your Sellable Business Asset!

Don't believe it? Check out the agenda!



YOUR  **HOMESOLD**
GUARANTEED REALTY™

Our Name is Our Promise

Business Building Conference Every 6 months.

Scan QR code for video
preview



We Will Train Your Agents.. too!

When a new agent joins Your Home Sold Guaranteed Realty It starts with Onboarding!

The Advanced Agent Workshop (first four weeks of an agent joining YHSGR)!

When You Recruit a New OSA or Indy Agent, Get them on the Advanced Agent Workshop on Fridays for the First Three Months and then Again One Month Every Quarter for recurring training. We take the Agent Manuals and Teach Agents how to sell more homes and make more money with our exclusive system.

Advanced Agent Workshop Agenda:

- 1st Friday of the month. Systems, Mindset and Guarantees.
- 2nd Friday of the month. Advanced DISC Strategies.
- 3rd Friday of the month. The VIP Buyer System.
- 4th Friday of the month. The VIP Seller System.

Each session is taught by a YHSGR Licensee or Team Leader who's an expert on that topic.

The screenshot displays a user interface for a training portal. At the top, there is a blue navigation bar with tabs for 'My Courses', 'My Notes', 'My Favorites', 'My Assignments', 'My Purchases', and 'SkillShop'. Below this, a main content area features a red back arrow on the left and a grid of course cards. The first card is titled 'Advanced Agent Workshop' and includes a sub-heading '1 First 12 Months Checklist' and a description: 'How to sell more homes and make more money without giving up your personal life to do it!'. Below the main card, there are four smaller course cards: 'Success Systems' (19 items, 1h 35m), 'DISC Training with Dr. Ike Reighard' (VIEW ALL (2)), 'Working With Buyers' (90 items, 4h 51m), and 'Working With Sellers' (98 items, 5h 42m). Each card has a red 'SELECT' button at the bottom.



LEADERSHIP TEAM



Todd Walters



Nathan Clark



Shelly Salas



Tracy King



Dr. Dwight 'Ike' Reighard
Chief People Officer



Mackenzie Walters
Chief of Staff



Trent King
Technology Director



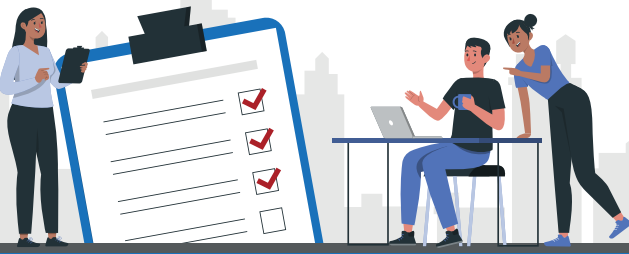
Bill Watson
Head Coach



Janice Strickland
One on One Coach



Ira Miskin
Master Broker



Eric Grapner

MAOP Director



John Pyke

Strategic Agent Growth Director



Laura Petersen

Strategic Agent Growth Manager



Gil Uy

Agent Support Manager



Cedric

Agent Transactions Manager



Billy Villegas

Marketing & Promotional Admin



Danica Mansueeto

YHSGR Support Rep



Arielle Samson

MAOP Admin



Fenella Samson

Company Support Admin



Katie O'Rielly

AR/AP & Bookkeeping Manager

FAQ

Who do I go to for help?

Slack | YHSGR HQ | One on One Coach



First - Slack

At orientation we will connect to our workplace collaboration app (Slack). There you can seek help on system implementation details, getting a customer to move forward, putting a deal together, getting a deal done, in state real estate forms questions, referrals, sharing a win or discovery... pretty much anything. We have Slack Channels broken down by State/Province as well as departments, like Transactions Dept.

Second - YHSGR HQ

Everyone on payroll at YHSGR has a virtual office they work from daily. You can schedule a meeting if for some reason the Slack Channel is not helpful. [Support.YHSGR.com](https://support.yhsg.com) is the link to Corporate HQ.

Third - One on One Coach

Your Coach is your go to on the Plan, System and YHSGR Best Practices and you should be consulting with them once every two weeks. You can also connect with your coach in Slack in-between consults.

FAQ

Who do I go to for help?

Master Broker



Fourth - Master Broker

At your last brokerage, the Broker at that office was probably the go to for most everything when it came to getting customers and conversion of customers to sales. That's not so here. Leverage the Slack Channel and your Coach. Most brokers at other brokerages have not scaled to Millionaire Agent Teams and pretty much direct agents to do things NAR's way. Those ways are not our ways. The Master Broker deals with compliance and complaints if they are escalated to that level. For selling real estate, getting customers to do things, contracts and forms. questions, and putting deals together – tap into the Millionaire Agent Network on Slack for YHSGR best practices. If the Master Broker is needed, you can submit a ticket to YHSGR HQ at support.YHSGR.com.

FAQ



How does the Revenue Share Work? (If Applicable)

To receive a revenue share check, you must have at least one closing for the month. If not, a transaction fee of \$495 will be deducted from your revenue share check. You can receive up to \$5,000 per agent per calendar year from each of your three levels of downline (tier's). We take the % the brokerage gets on an agents transaction (not including the transaction fee due the brokerage) and divide that by three, and pay that amount to each of the three uplines (tier's) until an agent caps. In order to unlock and get paid on your tier 2, you must have at least 5 agents in your tier one selling at least one home each that month.

In order to unlock tier 3, you have at least 10 agents in your tier one selling at least one home each that month. If an agent is released or leaves the company, they forfeit any and all revenue share. Revenue share is non-transferable. In order to receive any revenue share, agent must sign the Revenue Share Policy and Procedures Agreement.

See the revenue share plan explainer video.

YOUR HOME SOLD GUARANTEED REALTY LICENSE AGREEMENT

THIS AGREEMENT made as of the ____ day of _____, _____ (year) (“Effective Date”) between:

YHSGR HOLDINGS
 (“Licensor”)

- and -

Name (“Licensee”) _____

Address: _____

Recitals:

A. Licensor is owner of the trademarks YOUR HOME SOLD GUARANTEED REALTY OUR NAME IS OUR PROMISE and the designs shown immediately below (the “Trademarks”):



- B. Licensee would like to obtain a non-exclusive license to use the Trademarks and also gain access to the SYSTEM and MATERIALS outlined in the YHSGR Benefits Brochure.
- C. Licensee acknowledges that Licensor owns all intellectual property rights to Licensor's real estate brokerages name – Your Home Sold Guaranteed Realty - and all variations of that name (including, but not limited to, all trade names) and all logos, symbols, trademarks, and service marks associated with the business of licensor. Licensee will not register or seek to legally protect any trademarks, service marks, Internet domain names or other names, symbols or marks associated with the business of licensee, or which include the name of licensors real estate brokerages. Licensee hereby transfers, conveys and assigns to licensee any trademarks, service marks, Internet domain names or other names, symbols or marks associated with the business of licensee or which include the name of licensee's real estate brokerages.
- D. Licensor is willing to convey certain non-exclusive rights to the Licensee to use the Trademarks, on the terms set out in this Agreement as well as access to the SYSTEM and MATERIALS outlined in the YHSGR Benefits Brochure.

NOW THEREFORE THIS AGREEMENT WITNESSES THAT, in consideration of the mutual covenants and agreements herein, including the recitals above, the Parties agree as follows:

Grant of License

1. Subject to all the terms hereof, the Licensor hereby grants to the Licensee a limited and non-exclusive license to use the Trademarks in association with real estate brokerage services, including as all or part of its real estate brokerage and corporate name, but only in the territory or geographic locations approved by Licensor. Nothing herein grants to Licensee the right to use the Trademarks in association with real estate brokerage services, including as all or part of its real estate brokerage and corporate name in a territory or geographic location that has not been approved by Licensor.

Acknowledgement of Licensor's Exclusive Rights

2. As between the Licensee and the Licensor, the Licensee acknowledges the Licensor's right, title and interest in and to the Trademarks and the validity of any registrations obtained in respect thereof. Licensee agrees that as between the Licensee and Licensor, the Trademarks are and shall remain the sole and exclusive property of YHSGR HOLDINGS, LLC, and are licensed to Licensee.
3. Except for the licensed rights as specifically provided by this Agreement, the Licensee has and will hereby acquire no rights in any of the Trademarks. The Licensee specifically acknowledges that its use of the Trademarks shall not create in the Licensee any right, title or interest in the Trademarks, or the goodwill associated with the Trademarks, and that every past and future use of the Trademarks by the Licensee shall inure to the benefit of the Licensor.
4. The Licensee acknowledges the Licensor's ability to license the Trademarks to others in any jurisdiction, including territory that may overlap with where the Licensee carries on business.

Licensee's Obligations

5. Within 90 Days of the effective date and throughout the remaining term of this Agreement, Licensee shall at all times use, display and actively promote publicly, and prominently the Trademarks including but not limited to Your Home Sold Guaranteed Realty as the Licensee's Brokerage name, all subject to Licensor's approval.
6. The Licensee shall not, at any time during or after the term of this Agreement, contest or do anything, directly or indirectly, which would in any way challenge the validity of the Trademarks or depreciate the goodwill associated with them.

7. The Licensee agrees that they shall not at any time during or after the term of this Agreement, directly or indirectly, in any manner represent that they have any ownership, beneficial or proprietary interest in any of the Trademarks.
8. The Licensee shall not at any time during or after the term of this Agreement, directly or indirectly, apply for registration of a trademark that is the same as or similar to the Trademarks (trademark infringement).
9. Except as provided herein, the Licensee shall not be entitled to carry on business under any name containing the Trademarks or any word or phrase similar to any the Trademarks, other than as shall be specifically approved in writing by the Licensor, which approval may be withheld or withdrawn at any time for any reason whatsoever.
10. The Licensee agrees that they shall not in any way or at any time be entitled to hold themselves out as a partner, joint venture, agent, division, subsidiary, associate or affiliate of the Licensor, nor hold out that they are otherwise related to the Licensor in any manner, except to the extent expressly permitted by the Licensor or this Agreement. The Licensee shall exercise care to ensure that it is clear to all persons that the Licensee is only a licensee of the Licensor and has no authority to bind the Licensor or to pledge the credit of the Licensor.
11. The Licensee shall, if requested by the Licensor, supply to the Licensor evidence of use and any other information required to support any trademark application or registration of the Trademarks.
12. The rights granted under this Agreement may not be sold, assigned or sub-licensed by the Licensee. The Licensee shall not grant or purport to grant any right, license, or sublicense with respect to the Trademarks to any third party.
13. Licensee agrees that it is jointly and severally liable for, and absolutely and unconditionally guarantees to Licensor, the prompt payment and performance of, all obligations under this Agreement
14. The Licensee shall provide the Licensor with at least 30 days' prior written notice of any change of control of the Licensee. "Change of control" means, in respect of the Licensee, a change in the de facto ability to influence or direct the management or policies of the Licensee, whether through the ownership of voting securities, by contract or otherwise. "Change of control" includes, but is not limited to, a change in the real estate agency or broker of record with which the Licensee is affiliated.

Representations and Warranties

15. The Licensee hereby represents and warrants to the Licensor as follows:
 - a) The Licensee is duly licensed, registered and qualified to carry on the business of a real estate agent and/or real estate broker and/or real estate brokerage.
 - b) The Licensee has the right, full power and absolute authority to execute, deliver and perform this Agreement and is not under any obligation, contractual or otherwise, to request or obtain the consent of any person or any governmental or regulatory authority to any of the transactions contemplated herein.
 - c) No permits, licences, certifications, authorizations, consents or approvals of, or notification to, any federal, state, provincial or local governmental or regulatory agency, board, commission or authority are required for the execution, delivery or performance of this Agreement by the Licensee.
16. The Licensor hereby represents and warrants to the Licensee as follows:
 - a) The Licensor is a Limited Liability Company duly registered and in good standing in all respects under the laws of the state of Nevada, USA.
 - b) The Licensor has the right, full power and absolute authority to execute, deliver and perform this Agreement and is not under any obligation, contractual or otherwise, to request or obtain the consent of any person or any governmental authority to any of the transactions contemplated herein.

Actions Against Unauthorized Use

17. The Licensee shall promptly notify the Licensor of any unauthorized use, infringement, imitation, or misuse of any of the Trademarks coming to its attention. As sole owner of the Trademarks, the Licensor shall determine whether to take any action in the courts, administrative tribunals or otherwise to prevent the infringement, imitation, or other illegal use or misuse of the Trademarks.

18. The Licensee shall promptly notify the Licensor of any threatened or actual claim, suit or demand against the Licensee or the Licensor on account of any alleged infringement, unfair competition, adverse ownership, invalidity or similar matter relating to the Trademarks.
19. The Licensee shall provide any and all assistance to the Licensor including but not limited to information (e.g. evidence of use) and will execute any documents required by the Licensor to enforce or protect the Trademarks.
20. At the option of the Licensor, the Licensor shall have the right to institute any action or proceeding in response to any unauthorized use, infringement, imitation, simulation or misuse of the Trademarks. The Licensee shall cooperate with the Licensor in any such action.
21. Licensee shall not institute any action or proceeding in response to any unauthorized use, infringement, imitation, simulation or misuse of the Trademarks without express written consent of the Licensor. Licensee shall indemnify and save the Licensor harmless from any damages against or costs or expenses incurred by the Licensor arising from any such action or proceeding. The Licensee shall be entitled to receive all awards of damages arising from any such action or proceeding.

Character of Services

22. The Licensor has the right to ensure that the character of the services offered by the Licensee in association with the Trademarks is adequate. The Licensor expressly reserves and retains the right to control the nature and quality of all materials and services in connection with which the Licensee may use the Trademarks.
23. The Licensor acknowledges that the character of the services provided by the Licensee during the six month period immediately preceding the Effective Date of this Agreement has been adequate.
24. The Licensor shall be entitled to conduct any necessary inspections, upon reasonable notice, for the purpose of determining that the Licensee's historical standards of the character of its services are being maintained or exceeded.

Payments

25. Authorization to Charge; Method of Payment.

Licensee represents and warrants that it has the authority to authorize, and hereby irrevocably authorizes, Licensor to charge all amounts due and payable under this Agreement, including license fees, renewal fees, agent fees, and any other amounts owed, to ACH and/or any credit card provided by Licensee to Licensor, whether provided in Schedule "A" or otherwise.

All amounts due under this Agreement may be charged automatically and immediately upon becoming due, without further notice or consent. No other method of payment shall be permitted unless expressly approved in writing by the Licensor. Licensee agrees to maintain valid and current payment information at all times.

26. License Fee Payment Plan (Initial One Only).

Licensee shall initial **only one** of the following payment options. Initialing a payment option constitutes Licensee's irrevocable election of that payment plan for the applicable license term.

Monthly Installment License:

Licensee will pay the Licensor **twelve (12) payments annually. Payment #1 in the amount of \$10,000.00 USD is due and payable on the Effective Date.** The remaining eleven (11) equal monthly payments of **\$3,500.00 USD** shall be due on the **same calendar day of each successive month** following the Effective Date.

Unless otherwise terminated in accordance with this Agreement, this Agreement shall automatically renew on the one-year anniversary of the Effective Date under the same payment terms, with all renewal payments due and payable on the anniversary of the Effective Date.

In the event this Agreement is terminated **prior to any anniversary of the Effective Date**, Licensee shall **not be entitled to any refund, credit, or return of any license fees paid.**

Annual Auto-Renew License (16% discount over Monthly Installment License):

Licensee will pay the Licensor **three (3) equal payments of \$15,000.00 USD.** The first payment is due and payable on the Effective Date, the second payment is **due sixty (60) days after the Effective Date**, and the third payment is due **one hundred twenty (120) days after the Effective Date.**

Unless otherwise terminated in accordance with this Agreement, this Agreement shall automatically renew on the one-year anniversary of the Effective Date under the same payment terms, with renewal payments due and payable on the anniversary of the Effective Date.

In the event this Agreement is terminated prior to any anniversary of the Effective Date, Licensee shall not be entitled to any refund, credit, or return of any license fees paid.

27. Monthly Agent Fees.

Commencing **ninety (90) days after the Effective Date**, and continuing monthly thereafter, Licensee shall pay Licensor **\$100.00 USD** per month for each Agent. For purposes of this Agreement, the term "**Agent**" shall mean any licensed real estate agent who is employed by, contracted to, associated with, affiliated with, or otherwise identified as a member of Licensee's team and/or brokerage at any time during the applicable month. For avoidance of doubt, **Licensee and their Equal Business Partner (or broker of record are excluded)** from monthly Agent fees (i.e. licensee is granted up to two exclusions).

28. Agent Count Determination; Invoicing; Payment.

By the **fifteenth (15th) day of each month**, Licensor shall determine the number of Agents by reviewing applicable state or provincial licensing records or other reliable sources for the **preceding month** (the "Report"). Licensor may invoice Licensee based on the Report, and **payment for all Agent fees shall be due and payable immediately upon invoicing** and may be charged automatically pursuant to Section 25.

29. All payments by the Licensee to the Licensor will be made in U.S. dollars.

Non-Interference, Non-Solicitation, Recruitment

30. During the term of this Agreement and thereafter for a term of 36 months, Licensee will not encourage any Agent, whether registered with the Licensee or not, to terminate any obligation or agreement with Licensor or the Licensor's affiliates, which include other Your Home Sold Guaranteed Realty brokerages.
31. Licensee hereby certifies they are not a Craig Proctor Coaching Member (i.e. are not paying Craig Proctor for real estate coaching) nor have been a Craig Proctor Coaching member within the last 36 months.
32. Licensee agrees to not solicit any Craig Proctor Coaching Member to join their brokerage in any capacity (i.e. Broker, Associate Broker, Agent, Employee or Independent Contractor). Licensee further agrees it will not sponsor or accept any Real Estate License of any person or entity that is currently a Craig Proctor Coaching Member or was a Craig Proctor Coaching member within the last 36 months.
33. Failure to abide by the non-solicitation agreement may result in immediate termination of this license agreement.

Term and Termination

34. The initial term of this Agreement shall be for a period commencing on the Effective Date and expiring one year thereafter, unless terminated earlier under the terms of this Agreement. Following the initial term, this Agreement shall be automatically renewed for successive one year term unless, at least 90 days prior to the expiration of any particular term, any Party to this Agreement gives written notice of such Party's intention to allow this Agreement to terminate, in which event this Agreement shall terminate at the end of such term.
35. If the Licensee fails to fulfil any obligation under this Agreement which Licensee is required to fulfil, then, so long as such obligation remains unfulfilled, the Licensor shall be entitled to give notice to the Licensee of the particulars of the default and of the Licensor's intention to terminate this Agreement. If such obligation has not been fulfilled within 20 business days after receipt of such notice, the Licensor shall be entitled to terminate this Agreement at any time thereafter by notice to the Licensee provided such obligation remains unfulfilled.
36. In addition to the provisions above, the Licensor may terminate this Agreement immediately upon notice to the Licensee, and without opportunity to cure, if any of the following shall occur (each of which is separate and independent):
- (i) there is a change of control of the Licensee's Real Estate Brokerage, without the prior written consent of the
 - (ii) if Licensee becomes broker of record for any real estate agency other than the Licensees Your Home Sold Guaranteed Realty Brokerage.
 - (iii) the Licensee materially interferes with Licensor's services, or the services of any of the Licensor's affiliates.
 - (iv) the Licensee attempts to assign, sell, encumber, give, convey, lend or otherwise transfer or license any of the rights granted hereunder, without the prior written consent of the Licensor.
 - (v) the Licensee is adjudged bankrupt, becomes insolvent or is unable or is deemed to be unable or admits its inability to pay its debts and stops or threatens to stop payments generally or ceases or threatens to cease to carry on its business or major part thereof.
 - (vi) any action is taken for, or with a view to, liquidation, dissolution, winding-up, official management, bankruptcy or insolvency of the Licensee; and/or,
 - (vii) the Licensee enters into or proposes to enter into any scheme of arrangement or any assignment or composition with or for the benefit of their creditors generally or any class of their creditors or proceedings are commenced in relation to the Licensee under any law, regulation or proceeding relating to the reconstruction or readjustment of debts.
37. Upon termination of this Agreement, for any reason, the Licensee shall, within 15 days of the date of termination, cease all use of the Trademarks as well as the SYSTEM and MATERIALS outlined in the Benefits Brochure, and permanently refrain from using them in the future. This includes, but is not limited to:
- a) ceasing all use of the Trademarks, or any word or phrase which is confusingly similar thereto, as a trademark, corporate name, real estate brokerage name, trade name, domain name or otherwise.

- b) changing the Licensee's corporate name to a name that does not include the Trademarks, or any word or phrase which is confusingly similar thereto; and
- c) transferring ownership and control of any domain names that are comprised of or similar to the Trademarks to the Licensor.

General Provisions

- 38. The rights granted under this Agreement may not be sold, assigned or sub-licensed by the Licensee without the Licensor's prior written consent. The Licensee shall not grant or purport to grant any right, licence or sublicense with respect to the Trademarks to any third party. No rights granted by this Agreement shall devolve by operation of law or otherwise upon any receiver, liquidator, trustee or other party.
- 39. Except as expressly provided in this Agreement, the Licensee shall not be entitled to carry on business under any name containing all or part of the Trademarks, or any name confusingly similar to the Trademarks.
- 40. If any provision of this Agreement for any reason shall be declared void, illegal, invalid or unenforceable in whole or in part, such provision shall be severable from all other provisions herein and shall not affect or impair the validity or enforceability of any other provision of this Agreement.
- 41. This Agreement shall inure to the benefit of and be binding upon the successors and permitted assigns of the Parties.
- 42. Any notice, designation, communication, demand or other document (in this section, a "Notice") required or permitted to be given hereunder to any Party hereto shall be in writing and shall be sufficiently given or sent if it is delivered by prepaid registered mail or email to such Party the following email addresses:
 - (i) in the case of the Licensor:
YHSGR HOLDINGS, LLC - Todd Walters , CEO
 - (ii) in the case of the Licensee:
Name or Business Name: _____ Title: _____
Cell Phone: _____ Email: _____
Address: _____
- 43. This Agreement shall be governed by and construed in accordance with the laws of the state of Nevada, USA and the laws of the United States of America applicable therein. The Parties hereby irrevocably attorn to the jurisdiction of the Superior Courts of the state of Nevada in respect of any dispute pertaining to or involving this Agreement.
- 44. The failure of a Party to exercise or enforce any right conferred upon it by this Agreement shall not be deemed to be a waiver of any such right or operate so as to bar the exercise or enforcement thereof at any time or time thereafter.
- 45. Each Party will promptly and duly execute and deliver to the other Party such further documents and assurances and take such further action as the other Party may from time-to-time request, in order to more effectively carry out the intent and purpose of this Agreement and to establish and protect the rights and interests of the Licensor.
- 46. It is acknowledged and agreed that all restrictions imposed by the Licensor on the use of the Trademarks contained herein, including, without limitation, the restriction against using the Trademarks upon termination or expiration of the licences granted under this Agreement, are reasonable and valid in the circumstances of the proprietary interest of the Licensor in the Trademarks and the ongoing goodwill associated with the Trademarks. For greater certainty, the Licensor shall be entitled at any time and from time to time to apply for an injunction, interim or otherwise, to restrain any breach or threatened breach of such provisions of this Agreement and such right to an injunction shall be in addition to, and not a limitation of, any other rights or remedies which the Licensor may have for damages or otherwise.
- 47. Nothing in this Agreement will be construed as creating: (a) an employer-employee relationship between Licensor and Licensee's employees; or (b) an agency or franchise relationship, a partnership, or a joint venture between the

Parties. Neither Party is the representative of the other Party for any purpose and neither Party has the power or authority to represent, act for, bind or otherwise create or assume any obligation on behalf of the other Party for any purpose whatsoever. The Parties hereto specifically agree and stipulate that Licensee is in no way to be construed as acting as an agent or representative of Licensor in any transaction or transactions which Licensee may have with any other person, firm, entity, or governmental agency, and the Parties further specifically agree that Licensee has no power to act for or to legally bind Licensor in any such transaction or transactions.

48. To the extent any discrepancy exists between the terms and conditions of any current YHSGR HOLDINGS, LLC agreement signed by Licensee and the terms and conditions of this Agreement, the terms and conditions of this Agreement shall supersede the terms and conditions of any such YHSGR HOLDINGS, LLC agreement, and the terms and conditions of this Agreement shall control. Notwithstanding the above, any obligations relating to confidentiality and non-interference shall be cumulative in effect and Licensee acknowledges and agrees that any such provisions in the YHSGR HOLDINGS, LLC agreement and this Agreement shall both be fully enforceable.

IN WITNESS WHEREOF this Agreement has been executed by the Parties of the date written above.

Licensee:

Name: _____ **Title:** _____

Name of Company: _____

(individually and on behalf of company): _____

“I have authority to bind the partnership”

Signature: _____ **Date:** _____

Licensor
YHSGR Rep
YHSGR HOLDINGS, LLC

Signature: _____ **Date:** _____

Schedule A (Authorized Credit Cards/ Bank Accounts)

Currency. All payments under this Agreement will be made in U.S. dollars. Where the payments due are calculated based on a currency other than U.S. dollars, the amount due will be converted to U.S. dollars using the average quarter to date exchange rate for the applicable quarter.

If the above noted payment dates fall on a weekend or holiday, I understand that the payments may be executed on the next business day. For ACH debits to my checking/savings account, I understand that because these are electronic transactions, these funds may be withdrawn from my account as soon as the above noted periodic transaction dates. In the case of an ACH Transaction being rejected for Non-Sufficient Funds (NSF) I understand that the merchant may at its discretion attempt to process the charge again within 30 days and agree to an additional 3% charge for each attempt returned NSF which will be initiated as a separate transaction from the authorized recurring payment. I acknowledge that the origination of ACH transactions to my account must comply with the provisions of U.S. law. I certify that I am an authorized user of this credit card/bank account and will not dispute these scheduled transactions with my bank or credit card company; so long as the transactions correspond to the terms indicated in this agreement.

I, _____, authorize the YHSGR Holdings LLC to charge my Credit Card or Bank Account below the amount set forth in this agreement.

Payment Options: If using ACH, no credit card is needed. If you choose credit card, you must provide two cards.

1. ACH (No Processing Fee) Checking: Savings:

Company/Individual Name: _____ Bank Name: _____

Routing Number: _____ Account Number _____

Signature of Account Holder:

2. Credit Card (3.5% Processing Fee) Type of Card: AMEX, MASTERCARD, VISA: _____

Full Name on Credit Card: _____ Expiration Date: _____ CVV : _____

Signature of Cardholder:

Credit Card (3.5% Processing Fee) Type of Card: AMEX, MASTERCARD, VISA: _____

Full Name on Credit Card: _____ Expiration Date: _____ CVV : _____

Signature of Cardholder:

AMENDMENT TO “YOUR HOME SOLD GUARANTEED REALTY LICENSE AGREEMENT”

IN WITNESS WHEREOF this Agreement has been executed by the Parties of the date written above

Licensee: individually and on behalf of company) _____

“I have authority to bind the partnership”

Signature: _____ Date: _____

Licensor:

Signature: _____ Date: _____

YHSGR Rep

YHSGR HOLDINGS, LLC.